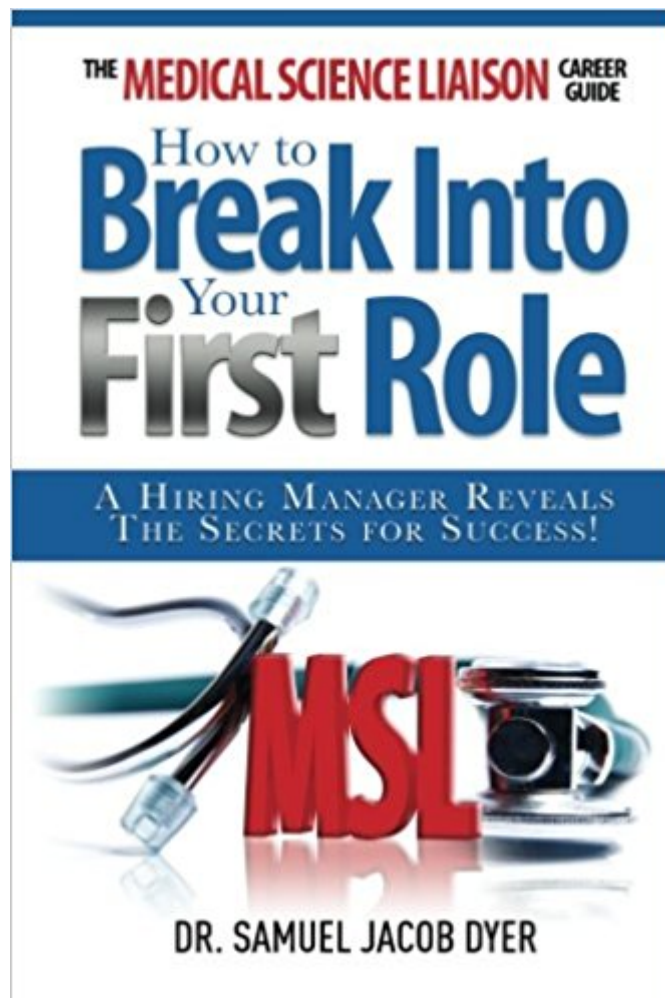




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# The Medical Science Liaison Career Guide: How To Break Into Your First Role



## Synopsis

THE MEDICAL SCIENCE LIAISON CAREER GUIDE: How to Break Into Your First Role is the ONLY Guide that teaches you what you need to do to effectively break into the highly competitive Medical Science Liaison career. This is the first published book on how to break into the MSL role and it provides a Step-by-Step guide to successfully land your first role. What makes this book unique is that it is the first published book on how to break into the Medical Science Liaison role and was written by someone who has actually been an MSL, hired MSLs, interviewed MSL, reviewed MSL CVs, and Managed MSL Teams. As a hiring manager, Dr. Samuel Dyer has seen firsthand what makes a candidate successful, and what does not. As a result of his direct experience, he developed specific techniques and effective strategies that work and are revealed in the book!

## Book Information

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## Customer Reviews

I have always been interested in the field of medicine. However, I knew I did not want to become a doctor and practice medicine, yet I always imagined having a career that was highly respected and would allow me to be involved with the latest in medical advances. I also wanted a career that was dynamic, global in nature, would allow me to travel, would provide financial rewards, and was in high demand. In 2000, I began my career within the pharmaceutical industry, and I found exactly what I was looking for in the Medical Science Liaison (MSL) role.

Even for highly qualified candidates, becoming a Medical Science Liaison is a challenging

endeavor. It's nearly impossible to achieve on your own without the proper preparation and guidance. ã ã The Medical Science Liaison Career Guide: How to Break into Your First Role will show you, step by step, how to search for, apply, and interview for your first MSL role. The book reveals strategies for standing apart from the competition, what hiring managers look for when considering candidates, and what gets the right candidates hired. ã ã Dr. Samuel Jacob Dyer shares his years of experience as a hiring manager at some of the world's top pharmaceutical companies and as chairman of the board for the MSL Society. In three easy-to-read sections, he discusses the Medical Science Liaison role, presents your MSL job search strategy, and reveals the inner workings of the MSL hiring process. His proven techniques and insights will increase your chances of starting your career as a highly paid Medical Science Liaison.

I ordered this book a day before my phone interview for an MSL position. I was worried if the book would be able to help me in such a short time, but it was a nice quick read and an invaluable resource. Once you start, its hard to put it down. I was very impressed with accuracy of the information presented, especially the phone screen / interview chapters. Majority of the questions I was asked during my interview were almost word for word from this book. So I was very happy that I had read it ahead of time and prepared the answers for the questions. I highly recommend this excellent book to anyone who is aspiring to be an MSL or even if you are already an MSL. It's good to review some of these things as we talk to our KOLs. Thank you Dr. Dyer for your guidance.

In a nutshell: all you need to knowAs I am approaching graduation, the MSL role caught my attention. Dr. Dyer's guide provided me with a clear picture of what to expect in the hiring process alongside a clear definition and understanding of the role. The book is written concisely, has a clear structure and is free of any redundancy. You can see how his enormous expertise in the MSL field is condensed in this book, both in terms of content and writing style. After all, precise communication skills are crucial for this role. In regards to those negative reviews, a lack of specific examples is not something I see as an issue. On the contrary, considering the vast diversity of the field it would simply be too much, too overwhelming and let alone not feasible for a book of that format. As aforementioned, one of the books strengths is being concise in delivering the relevant messages. The book won't do the work for you. Hard work is always warranted. It will however, help you to direct your hard work in the right direction.

Are you looking for a cohesive and easy to follow through guidance how to become a successful MSL? if the answer is YES, than you got it!! I purchased Dr.Dyer's book about a month ago when I decided that the MSL career would be an excellent professional pathway for me. What I really like in this book is the layout organized in a simple and logical way: each chapter describes the most crucial steps for the new MSL candidates. Excellent tips on job search, networking as well as CV examples are incredibly helpful. What needs to be emphasized is also that Dr.Dyer explicitly points out the value of networking and communication and both are mutually important for a fresh MSL candidate. I highly recommend this book not only for beginners but also for many professionals looking for a career transition. It is always helpful to refresh job searching tips, update your resume and improve your communications skills. Do not hesitate to reach out to Dr.Dyer's advises - you will not regret it!

I wish I had purchased this book prior to my first interview for an MSL position. The feedback I received after my interview was that I need to research the MSL role further and work on conveying why I want to be an MSL more clearly. This led me to Dr. Dyer's book and I was astonished at how accurately he describes each step of the interview process, as if this is the playbook that all hiring managers follow. This book is exactly what I need as I continue my pursuit of becoming an MSL, and it is written precisely the way MSLs communicate - clearly, concisely, and professionally. I highly recommend this book. The (rare) negative reviews written are surprising to me and in my opinion very inaccurate. Having attended one of Dr. Dyer's conferences I can state with certainty he is deeply committed to helping aspiring MSLs succeed and truly passionate about furthering the profession. I only wish I had discovered this book and the MSL Society sooner.

The contents truly provide a 360° view of how one should prepare for breaking into the MSL career. My prediction is that this book will not only be a resourceful guide to candidates looking forward for a MSL career transition, but would also benefit MSL recruiters in their task of identifying talent and assembling a successful team. From my own experience, the tips and concepts delivered in the book by Dr. Dyer helped me prepare for the questions and stay confident over the interview process. The emphasis on strong academic background and network-building are well documented. All the opportunities that I have encountered so far in the Med Affairs arena were solely through the interaction with the MSL Society members and by following the step-by-step methodology of "focused networking" approach described in this book. The information flow is well organized and

the aspects covered span end-to-end starting from what the role is, how to prepare/present your candidacy and maneuver the post offer negotiations. I expected to see a short chapter on the challenges faced by a newly recruited MSL (during the very first year after landing on the job) and tips on how to navigate the brewing phase of this career. Dr. Dyer should consider including this aspect in the next version of the book. Overall, I am pleased to have a copy of this book and it has added another dimension to the enthusiasm I have towards this career. I am positive that the guidance provided in this book will take me a step closer in breaking into the MSL role. I strongly encourage those candidates who are aspiring for a MSL career transition to pay attention to the ideas and concepts delivered in this book.

As a current Ph.D. candidate and aspiring medical science liaison I am always looking for advice and guidance on how to obtain my first MSL role. Dr. Dyer's career guide on how to break into your first MSL role is an invaluable source of advice and wisdom that far exceeded my expectations. The advice given in this guide is written in a clear and concise manner. Most importantly, Dr. Dyer guides you through each step of the process of becoming an MSL, from job search strategies to signing your first offer. This is a must read for all aspiring MSLs! Thank you Dr Dyer for all your hard work and dedication to the MSL profession!

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